

GULF INSTITUTE



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Leading with Passion

INTRODUCTION

- This highly participative training course will cultivate your passion & presence, enabling you to connect too and motivate individuals. As a result, you will inspire people towards your desired organizational outcomes.
- This training course seeks to provide delegates with skills such as driving purpose, building trust, and leading teams to enhance your leadership potential. By applying these skills to the corporate values and strategies you lead in your organisation, you will experience breakthroughs you never thought possible.

Participants attending the Leading with Passion training course will develop the following competencies:

- Projecting passion by understanding one's own values and commitment
- Effective communication to carry your message across to others
- Building connections that allows you to influence others
- Help your team find creative solutions to workplace challenges
- Identify talent and develop opportunities of learning and development

PROGRAMME OBJECTIVES

This Leading with Passion training course aims to enable participants to achieve the following objectives:

- Techniques to communicate persuasively
- Skills to drive purpose and vision through a strategic mindset
- Understand building relationships based on trust
- Self-awareness for personal passion & presence
- Develop your ability to identify and develop talent

WHO SHOULD ATTEND?

This training course is suitable for a wide range of professionals to support their development towards the company's leadership values & competencies.

- Senior Leaders
- Department Heads
- Managers
- Team Leaders
- Supervisors

TRAINING METHODOLOGY

- The Leading with Passion training course will initiate ice breakers, combine presentations with group discussions and exercises, supported by video materials, activities, and simulations. Delegates will be encouraged to participate actively in relating the principles of Leading with Passion to the needs of their workplace.

PROGRAMME SUMMARY

- This Leading with Passion training course covers essential skills such as communicating with impact and the confidence to handle challenging situations by driving your passion and presence through leadership. This develops trust and engagement with your team members who as a result achieve even greater strategic goals and objectives. Passion and communication are crucial towards inspiring new talent development for the long-term sustainability of the organisation.

PROGRAMME OUTLINE

Driving Passion & Purpose

- D – Demanding purpose
- R – Results-oriented
- I – Illuminating values
- V – Vibrant
- I – Identifiable
- N – Never-ending
- G – Guiding

Instilling Trust

- You go first
- Demonstrate you can be trusted
- Develop your communication skills
- Do not point fingers

Effective Communication

- Self-awareness: understanding your strengths and challenges
- Psychometrics: the art of personal profiling
- Your own communication style in dealing with others
- The four C's model of communication
- Connecting: gaining rapport and building credibility
- Effective questioning and listening skills

Building Passion in Teams & Talent

- The goals of teamwork
- Understanding the stages of team development
- High performance team masterplan
- Identifying effective team behaviours
- Understanding team player styles
- Talent spotting
- Building a talent “pool”
- Retention and career pathway

Strategic Mindset

- Why strategize: 21st century changes and challenges?
- Psychological aspects of decision making
- Strategic thinking – who, how, when & why
- Examples of strategy success and failure
- The functions and capabilities of a strategic manager
- Culture and strategic choices

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