

GULF INSTITUTE



WINNER OF THE AWARD FOR THE BEST
TRAINING INSTITUTE IN THE GULF

Building Personal Leadership Skills

INTRODUCTION

- This training course will provide the essential keys to growing yourself and then to effectively, be able to grow others! Here you will learn how to lead your team effectively and to motivate them to peak performance results in your organisation. Jack Welch, the well-known American business executive, author, and former chairman and CEO of General Electric, has said, “Before you are a leader, success is all about GROWING YOURSELF. When you become a leader, success is all about GROWING OTHERS!”
- This training course will enable participants to become the professional leader who can inspire, motivate and achieve.

This training course will highlight:

- The significance of personal leadership development
- Understanding the dynamics of interpersonal relationships
- The essential keys to successful leadership in business
- How to build a successful team that produces results
- How to develop top performance management

OBJECTIVES

At the end of this training course, you will learn to:

- Harness the power of personal development and self-coaching
- Become a visionary, innovative and successful team leader
- Use a leadership style that works effectively with different situations
- Inspire your team to greater motivation, knowledge and skills
- Become a successful communicator, coach and mentor

TRAINING METHODOLOGY

- Training course methodology includes group discussions, practical exercises, personal profiling and case studies
- Material is presented in a relaxed style to achieve maximum participation
- The focus throughout is on sharing practical ideas to create stronger business relationships and a stronger organisation

ORGANISATIONAL IMPACT

- This training course will focus on the development of successful leaders who are able to add value to the organisation in which they work.

This will include:

- Techniques for achieving successful team development
- Clear communication strategies to achieve company goals
- Empowering each person with powerful interpersonal relationship skills
- Harnessing the abilities of each team member
- Motivation of team members to achieve ongoing business success

PERSONAL IMPACT

- Strategies for achieving successful leadership personal development
- Knowing how to self-coach for peak performance results
- The ability to motivate oneself and others
- Increased confidence and awareness of own strengths
- Development of personal communication skills

WHO SHOULD ATTEND?

- This training course is designed to develop essential leadership skills, enabling the transition from a good to an excellent leader.
- It is designed both for experienced managers wanting to develop further specific leadership skills and for all managers looking to acquire the essential techniques to lead a busy working team.

This training course is suitable to a wide range of professionals but will greatly benefit:

- New Personnel being groomed for leadership
- Managers
- Supervisors
- Senior Staff to shape and sharpen their leadership

Course Outline

Developing Leadership for the Modern Workplace

- The Challenge of Personal Leadership Development
- Why personal self-coaching is essential for top performance?
- Understanding the Power of Transformational Leadership
- Developing a Personal Leadership Mind-set
- Characteristics of Highly Effective Leaders

Building Dynamics for Leading Successful Teams

- How to Select and Prepare for a Successful Team
- Discover the Strategy of Building a High Performance Team
- How to Create and Shape High Performing Achievers
- Identifying the Essential Factors in Motivation
- How to Motivate Yourself and Others

Developing Top Performance Management

- How to be a Successful Coach to Shape Peak Performance
- What strategic mentoring will do to produce results?
- Making Performance Appraisal Really Effective
- Developing a Powerful, Positive Leadership Mindset
- Utilising the Benefits of Result Producing Delegation

Essential Communication Skills for Leaders

- How to Utilise Effective Interpersonal Communication Skills
- Knowing How to Communicate with Confidence and Impact
- Understanding Barriers to Effective Communication
- Understanding Positive, Win-Win Assertiveness in Leadership
- Developing Powerful Listening Skills

Developing Proactive Leadership Strategies

- How to Effectively Manage and Lead Change
- How to Utilise Empowering Decision-making Skills
- Learning Richard Branson's Strategies for Business Success
- Discovering and Using the Power of Appreciation
- How to Develop Your Own Proactive Plan of Action

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